

THROUGH 2019:

37
STATES

and Washington, D.C. have passed PACE-enabling legislation

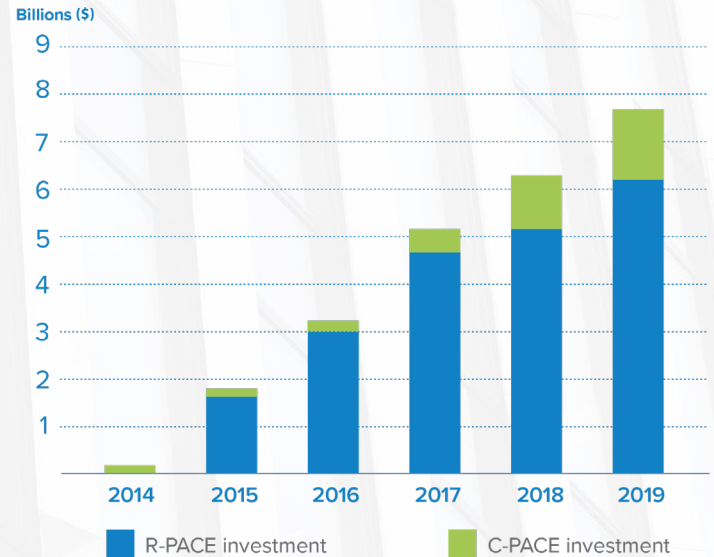
22
STATES

and Washington, D.C. have active commercial programs (C-PACE)

3
STATES

have active residential programs (R-PACE)

CUMULATIVE INVESTMENT IN R-PACE AND C-PACE



PACE Milestones in 2019

Commercial PACE

- surpassed \$1.5B cumulative investment on 2,000+ buildings
- reached \$670M annual investment equal to 150% growth over 2018
- closed largest-ever PACE project with a \$54M investment in the Salt Palace Convention Center in Salt Lake City, UT

Residential PACE

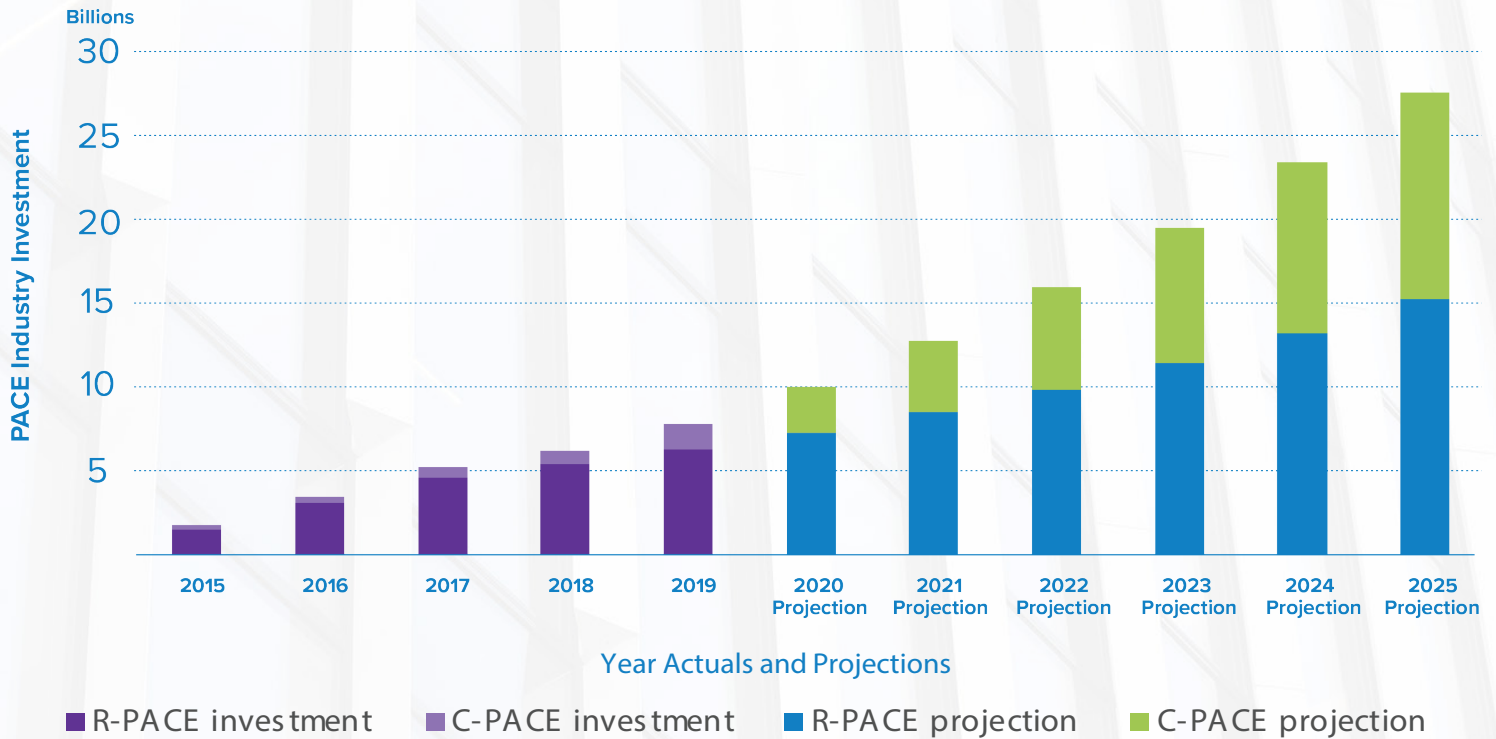
- surpassed \$6B cumulative investment on 280,000+ homes
- poised for growth in 2020 with programs in development in Ohio and New York
- exceeded \$650M in cumulative investment for hurricane resiliency and seismic strengthening

C-PACE AND R-PACE IMPACT ESTIMATES TO DATE

	Job-years Added	Economic Output (\$)	Energy Saved (kWh)	Total Carbon Abated (metric tons)
Commercial PACE	18,000	2,797,042,000	7,929,319,000	2,850,000
Residential PACE	109,000	13,018,253,000	21,811,465,000	4,587,000
Total market	126,000	15.82 billion	29.74 billion	7.44 million

The Future of PACE

C-PACE AND R-PACE INVESTMENT POTENTIAL



PACE would have a tremendous impact on the environment and the economy if enabled nationwide.

If C-PACE and R-PACE were used by 15% of eligible buildings in the United States, the total potential market would reach \$650 billion, which represents \$282 billion invested to improve commercial buildings and \$368 billion invested in homes.

PROJECTED IMPACT IF PACE WERE UTILIZED IN 15% OF ELIGIBLE BUILDINGS IN EACH STATE

	Job-years Added	Economic Output (\$)	Energy Saved (kWh)	Total Carbon Abated (metric tons)
Commercial PACE	3,270,000	512,146,400,000	990,858,970,000	351,680,000
Residential PACE	6,440,000	772,180,070,000	1,293,751,040,000	467,680,000
Total market	9.71 million	1.28 trillion	2.28 trillion	819 million